

Unique Value Proposition and Key Differentiators

GovDataHosting's mission is to continue as the market leader in FISMA compliant secure government system hosting, as we seamlessly provide cutting edge secure hosting solutions and pioneer more productive cost-effective technologies that enhance our customers' security posture and fulfill our customers' secure hosting mission goals.

Specialized fully managed FISMA hosting service provider

GovDataHosting remains the leader in providing fully managed FISMA compliant hosting solutions to U.S. Government agencies. All project coordination tasking, technical, security, disaster recovery, audit support and documentation aspects of your initial system deployment as well as on-going operations are provided by our certified personnel to ensure expedited Assessment and Authorization (A&A) processes and issuance of Authorization To Operate (ATO). Our fully managed services stack includes management responsibilities of all telecom, network, hardware, operating system, database, web server software, commercial off the shelf (COTS) and custom solutions.

Accelerated FISMA A&A Path

By utilizing proven NIST and DoD RMF security documentation personnel and templates, experienced implementation personnel as well as lessons learned from prior deployments GovDataHosting is able to significantly accelerate the initial A&A implementation cycle.

NIST and DoD RMF Compliant Turn-Key Solutions

GovDataHosting is able to provide specialized turn-key FISMA compliant solutions to all U.S. Government entities including all civilian executive departments (FISMA NIST Methodology), independent Federal agencies, government corporations, boards, commissions, as well as U.S. Department of Defense (FISMA DoD RMF Methodology), Federal law enforcement and Intelligence community.

Key Differentiator/Unique Factor	GovDataHosting	Other Providers
Redundant Datacenter Infrastructure Design	②	②
Specialized Fully Managed FISMA Hosting Services Provider	•	8
NIST and DoD RMF Compliant Turn-Key Solutions	•	8
Accelerated FISMA A&A Path	•	8
Lower Implementation Risk	•	8
Reduced FISMA A&A and Operating Costs	•	8
PMI Certified Implementation Management Team	②	8
100% Infrastructure Availability SLA	•	8
Responsive High Priority Support	②	8
Global Secure FISMA Hosting Delivery Capabilities	•	8
Active Portfolio of FISMA Compliant Federal Customers	•	8
Authorization To Operate (ATO) Guarantee	②	8
Convenient All-Inclusive Fixed Price Model	②	8

Lower Implementation Risk

By successfully implementing a number of highly visible hosted FISMA solution deployments, fully documenting lessons learned and effectively utilizing experienced personnel skilled in FISMA legislative guidance as well as Presidential, NIST and DoD RMF guidelines GovDataHosting customers enjoy the opportunity to significantly reduce implementation risk.

Reduced FISMA A&A and Operating Costs

GovDataHosting utilizes a number of proven costeffective tools, processes and procedures to leverage its existing technology infrastructure and security compliance fabric to reduce the initial and ongoing system operating costs associated with FISMA compliance.

PMI Certified Implementation Management Team

Each customer engagement is managed by a Project Management Institute (PMI) certified project manager experienced in deploying FISMA compliant hosted solutions. A technical account lead also supports each solution to enforce quality and ensure delivery of customer's secure infrastructure.

U.S. Based Support Team

GovDataHosting provides support services from Columbia, MD, Cleveland, OH and Dallas, TX. All support personnel are required to be U.S. Citizens with required successful adjudication of background investigation from U.S. Office of Personnel Management. A majority of our personnel hold various levels of security clearances.

100% Infrastructure Availability SLA

GovDataHosting offers the industry's only 100% Infrastructure availability Service Level Agreement (SLA). This performance guarantee also extends to all system components under our managed care support to ensure that customers receive optimal level of performance expected for Government mission critical systems.

Responsive High Priority Support

Unlike other service organizations, we take pride in our track record of technical expertise, responsiveness and total customer satisfaction. Most support issues that are not resolved immediately are completed within 4 hours or escalated to senior management for review.

Global Secure FISMA Hosting Delivery Capabilities for U.S. Government

For the demanding needs of U.S. Government missions in continental United States as well as abroad, a variety of FISMA compliant turn-key solutions are available to accommodate the most demanding geographic, technical and security requirements. FISMA-compliant hosting is available to support the mission of U.S. Federal Government entities in all areas of continental United States, Canada, South America, Europe and Asia.

Active Portfolio of FISMA Compliant Federal Customers

GovDataHosting prides itself on currently supporting Federal agencies within both FISMA NIST and DoD RMF Assessment and Authorization boundaries. Having successfully performed a variety of different FIPS 199 implementations our implementations come with a specific level of assurance and guarantee that your system will be implemented on time, within budget with minimal risk.

Authorization To Operate (ATO) Guarantee

Having been audited for FISMA NIST and DoD RMF compliance by multiple U.S. Federal Agency Information System Security Officer (ISSO) organizations, Offices of Inspector General (OIG) and private auditors working on behalf of the Government GovDataHosting is confident that its implemented Technical, Operational and Management controls will be sufficient to demonstrate FISMA compliance for your project. We guarantee that as long as your unique system components are compliant with Federal security guidance your system is eligible for streamlined C&A and subsequent ATO.

Convenient All-Inclusive Fixed Price Model

To accommodate fixed price nature of Government projects, GovDataHosting delivers its services on a cost-effective fixed price basis which includes a fixed setup fee for any initial products or services required to enable your solution as well as a fixed monthly fee charged for performing all required daily, weekly, monthly, quarterly, semi-annual and annual technical and security tasking in order to maintain system accreditation and ensure secure on-going operation.



Corporate Headquarters 9160 Red Branch Road Columbia, MD 21045

About GovDataHosting

GovDataHosting is a leading national provider of the premier government-oriented high availability secure hosting, information management, cyber security and custom helpdesk solutions. Created exclusively to serve the demanding hosting needs of Federal, State and Local government agencies, GovDataHosting serves as a unique government oriented hosting solutions provider that delivers proven government past performance, solid value and secure hosting industry's best practices.

www.GovDataHosting.com | Toll-Free: 800-967-1004 | Customer Service: 410-884-1004